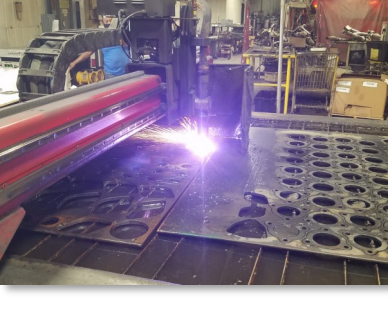


## FALL 2020 NEWS LETTER

AAPEX EDITION

CANCELLED



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- BUILDING EXPANSION
- NEW TECH
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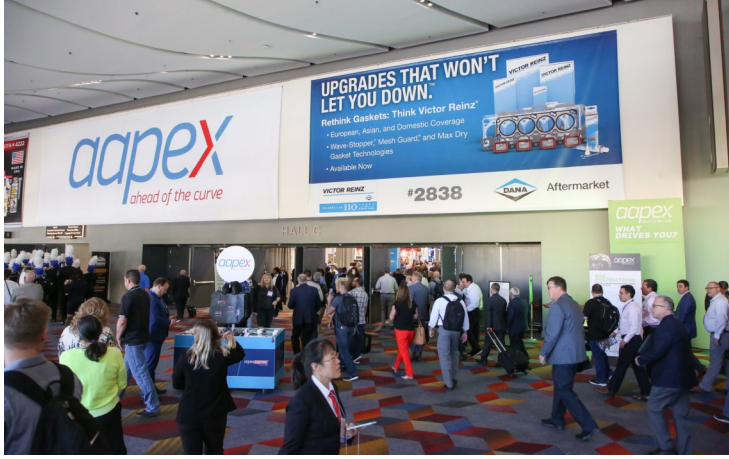
### AAPEX CANCELLED

"AAPEX 2020, scheduled for Nov. 3-5, 2020 at the Sands Expo and Caesars Forum Conference Center in Las Vegas, will not be held as an in-person tradeshow event this year due to the current state of the COVID-19 pandemic and related governmental prohibitions and restrictions on gatherings, businesses, and travel. Instead, AAPEX will provide a virtual/digital experience with many of the show's elements presented digitally. Given the State of Nevada's recently announced long-term mitigation strategy for the COVID-19 pandemic, which has indefinitely prohibited events with more than 50 participants, and the severe limitations on international and domestic travel imposed in connection with the pandemic, unfortunately, the traditional in-person event cannot proceed." - AUTO CARE.COM

As you are probably all aware of by now, industry week in Las Vegas has been canceled due to restrictions from the Covid-19 pandemic. Even though the in person show and events are canceled there will be a Virtual AAPEX Experience scheduled to take place November 3-5<sup>th</sup>. Details of the virtual experience can be found at [www.aapecshow.com](http://www.aapecshow.com)

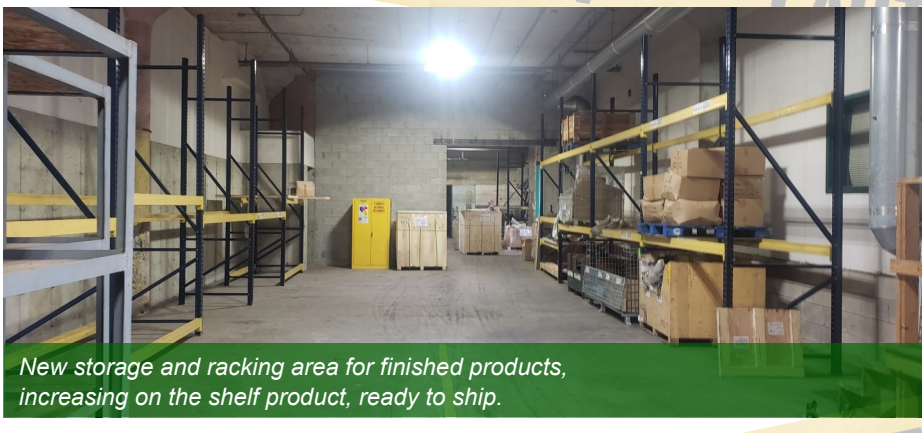
Not physically attending this show will allow Davico Manufacturing a chance to focus our sights on an even larger presence for the 2021 show. We are already working on the 2021 show and plan on having an even bigger display than ever before. National Sales Manager Glenn Hamblett says "This show has become the industries Go-To-Place to meet with customers and prospects from all over the world to share new ideas and technologies and to develop strong relationships for the future. We are already working on some surprises for next year's show and expect it to be bigger and better than ever".

Davico Manufacturing will be participating again in the AWDA one on one meetings November 16<sup>th</sup> - 19<sup>th</sup>. Although these will be virtual meetings this year they are an important time to meet one on one with our customers to review the past year and to discuss our mutual goals for the coming year. If you are an AWDA member and haven't already done so please request a one on one meeting with Davico through the MeetMax platform. Meeting registrations are still open and we look forward to this important virtual experience.



## DAVICO GROWS AGAIN

The nice thing about residing in an old mill building is that when it is time to grow you simply cut a hole in the wall and take over more space. That is exactly what is happening at Davico Manufacturing. Recently Davico has expanded into another 15,000 square feet of available space in their New Bedford facility. This space will add warehouse space and allow the expansion of their finished goods inventory. National Sales Manager Glenn Hamblett adds "If there is one thing that the events of 2020 and the unprecedented growth of this product line has taught us is that you can never have too many finished goods ready to ship". Now 15,000 sq. ft may not sound like a very large addition but with 30' ceilings when racked correctly Davico can almost double their finished goods shelf space. This is a project that will proceed throughout the balance of the year putting Davico in a better position than ever to service their customers. Look for more news about this & other exciting "growth projects" coming soon.



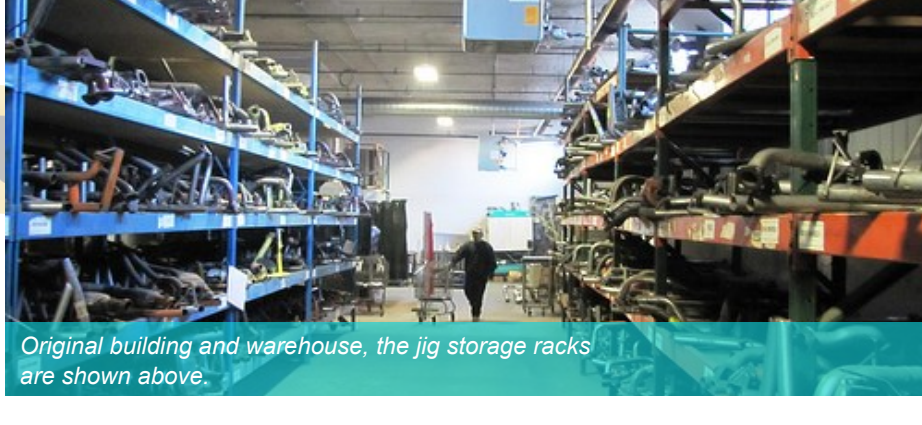
New storage and racking area for finished products, increasing on the shelf product, ready to ship.

"If there is one thing that the events of 2020 and the unprecedented growth of this product line has taught us is that you can never have too many finished goods ready to ship".

-Glenn Hamblett-



Secondary storage area behind the new racking area, as it currently sits during renovations.



Original building and warehouse, the jig storage racks are shown above.



### NEW ROBOTICS ADD CAPACITY

DAVICO's newest robot arrived last month.

Davico continues the trend of adding automation while complementing our additional professional welders. Owner Ray Surprenant says "adding another welding robot will add extensive capacity and speed to our welding processes. The lightning fast flash of a speeding welder is exciting to watch and our guys can't wait to work with it". Davico will widen the industry gap in their technology lead in automated and robotic welding as this welding robot will be equipped with a 3-D scanning camera which will digitize then confirm part specifications. "We continue to invest in improving and expanding our capacity as a commitment to serve our customers better into the future".

Last month we ran a "name the robot" contest on Facebook, which we just announced the winner of this past Monday. The winner Andrew Jalliet, is the recipient of Davico T-shirts! His submission of "MIG-gyver" beat out runner up "Beaker" in a final round this month. Congrats Andrew!

If you wish to see more content like this please check out our FACEBOOK page! Let us know if you'd like to see more contest, polls, and give-a-ways!

Find us on



### P0420 CODES GOT YOU DOWN?

Getting alleged warranty returns from your customers that are full of carbon and soot?

Parts professionals know that P0420 codes are catalyst efficiency codes telling us that the converter wasn't able to do its job. Nothing will lower catalyst efficiency as quickly as excess carbon and soot migrating from the combustion chamber into the catalyst. The carbon and soot cover over the exposed precious metals in the wash coat lowering the ability for the catalyst to properly store and release the oxygen that the rear O2 sensor is looking for.

Most techs know to check or replace Oxygen sensors and to check for unmetered air leaks but many of them over look this simple to remedy issue. The next time you are dealing with a catalyst efficiency return recommend decarbonizing the engine first! Studies have shown that techs that check or replace O2 sensors and decarbonize engines reduce alleged emission related warranties by 80%. Yes, you read that right!

Order part number 1540EA from us to help to do the job right. This 2-Step Induction Kit has proven to be effective in safely cleaning up this excess carbon and soot. It is available in cases of six (6) each with a WD price of \$21.00 per kit. This process will save you and your customer time and money and is a great add on sale. For more information call Davico Technical Services today! 800-422-6046

## TECH HUB

### TECHNICAL ADVISORY BULLETIN:

19518—2011-17 Chevy Cruze,  
2013 18 Buick Encore L4-1.4L Turbo

Subject: Premature Catalytic Converter Failures

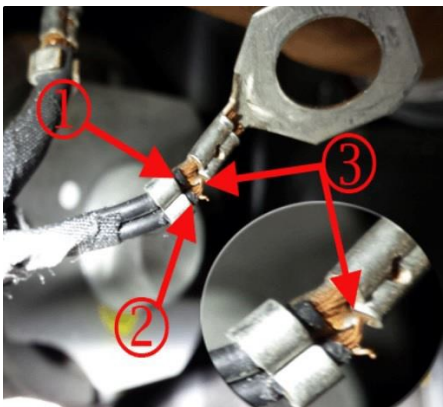
Condition: P0420 & P0430 Codes. Catalyst Failure

Cause: Corrosion or damage to the ground terminal ring from the coils to the engine block.

Solution: Carefully inspect and clean the ground and connections. Replace terminal rings if necessary.

Additional Help: Available from Davico Technical Assistance at 800-422-6046

Additional information: TSB PIP5232C



### BULLETIN: NEW SKU'S ADDED TO CATALOG

Many new applications have been added to the catalog thanks to our prototype program. Recently we have been able to expand rapidly with many in demand converters. Please see a list of just a few of the new applications available!

RELEASE DATE	SKU	APPLICATION
6/1/20	17364	08-10 Porsche Cayenne 3.6L Left
6/1/20	17365	08-10 Porsche Cayenne 3.6L
6/1/20	17538	14-17 Land Rover Discovery
6/1/20	19630	07-10 Pontiac Solstice - Saturn
6/1/20	19715	2008 Dodge Ram 1500 4.7L Front
8/11/20	17490	2012-17 Toyota Prius C 1.5L HYB
8/11/20	17516	07-10 Audi Q7, 08-10 VW
8/11/20	17517	07-10 Audi Q7, 08-10 VW Touareg 3.6L Right Main Convert-
8/11/20	18544	14-17 Land Rover Ranger Rover -



CALL THE DAVICO  
CUSTOMER SERVICE TEAM  
TODAY TO ORDER!

1-800-422-6046

OR EMAIL US AT

CONTACTDAVICO@DAVICOMFG.COM

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NEW BEDFORD WATER FRONT